



**GOBI JSC AND ITS SUBSIDIARIES**  
**CONSOLIDATED FINANCIAL STATEMENTS**

*/ AUDITED /*

*December 31, 2023*

*(in thousands of MNT)*

	2023.12.31	2022.12.31
<b>ASSETS</b>		
<b>Current assets</b>		
Cash and cash equivalents	9,491,111	9,034,919
Trade and other receivables	3,173,680	2,318,495
Prepayments and advances	8,030,908	3,318,986
Inventories	142,521,277	128,791,463
Right to returned goods assets	-	17,227
	<b>163,216,976</b>	<b>143,481,090</b>
<b>Non-current assets</b>		
Property, plant and equipment	129,249,293	137,432,575
Right-of-use assets	2,109,746	731,724
Deferred tax assets	9,276,559	14,879,483
Other non-current assets	7,930,958	1,587,295
	<b>148,566,556</b>	<b>154,631,077</b>
<b>Total Assets</b>	<b>311,783,532</b>	<b>298,112,167</b>
<b>LIABILITIES AND OWNERS' EQUITY</b>		
<b>Current liabilities</b>		
Trade and other payables	38,880,126	20,969,192
Contract liabilities	1,672,424	1,983,898
Refund liabilities	-	26,503
Short-term lease liabilities	964,376	777,988
Corporate income tax payable	1,801,506	3,683,126
Short-term borrowings	232,559,514	129,853,617
	<b>275,877,946</b>	<b>157,294,324</b>
<b>Non-current liabilities</b>		
Long-term lease liabilities	1,321,948	112,069
Long-term borrowings	9,830,059	95,686,234
Long-term other payables	17,036,260	30,984,941
Deferred tax liability	7,883,775	8,206,834
	<b>36,072,042</b>	<b>134,990,078</b>
<b>Total Liabilities</b>	<b>311,949,988</b>	<b>292,284,402</b>
<b>Equity</b>		
Share capital	780,113	780,113
Revaluation reserve	44,568,540	44,568,540
Foreign currency translation reserve	(10,662,273)	(11,436,010)
(Accumulated losses) / Retained earnings	(34,852,836)	(28,084,878)
	<b>(166,456)</b>	<b>5,827,765</b>
<b>Total Liabilities and Equity</b>	<b>311,783,532</b>	<b>298,112,167</b>

*(in thousands of MNT)*

	2023.12.31	2022.12.31
<b>Revenue</b>	255,650,516	193,427,609
Cost of sales	(131,011,345)	(97,766,831)
<b>Gross profit</b>	<b>124,639,171</b>	<b>95,660,778</b>
Other income	5,002,286	1,162,425
Selling and marketing expenses	(73,593,361)	(61,767,484)
Administrative expenses	(19,733,240)	(14,138,399)
Reversal of impairment loss on financial assets	9,266	49,464
Other expenses	(6,980)	(13,355)
Finance income	229,734	29,261
Finance costs	(36,523,753)	(30,979,282)
<b>Profit / (loss) before taxation</b>	<b>23,123</b>	<b>(9,996,592)</b>
Income tax benefit (expense)	(6,791,082)	2,998,982
<b>Net profit / (loss) for the year</b>	<b>(6,767,958)</b>	<b>(6,997,610)</b>
<b>Items that will not be reclassified to profit or loss</b>		
Tax impact on revaluation of property, plant and equipment	-	(4,301,861)
Exchange differences on translating the net assets of foreign subsidiaries	773,737	(11,997,888)
<b>Other comprehensive income for the year</b>	<b>773,737</b>	<b>(16,299,749)</b>
<b>Total comprehensive loss for the year</b>	<b>(5,994,221)</b>	<b>(23,297,359)</b>

**GOBI JSC AND ITS SUBSIDIARIES**  
**CONSOLIDATED STATEMENT OF CHANGES IN OWNERS' EQUITY**
*(in thousands of MNT)*

	Share Capital	Revaluation surplus	Foreign currency translation reserve	Retained Earnings (Accumulated losses)	Total equity
<b>Balance as of 01 January 2022</b>	<b>780,113</b>	<b>48,870,401</b>	<b>561,878</b>	<b>(21,087,268)</b>	<b>29,125,124</b>
Net profit / (loss) for the year	-	-	-	(6,997,610)	<b>(6,997,610)</b>
Other comprehensive income	-	(4,301,861)	(11,997,888)	-	<b>(16,299,749)</b>
Declared dividend					
<b>Balance as of 31 December 2022</b>	<b>780,113</b>	<b>44,568,540</b>	<b>(11,436,010)</b>	<b>(28,084,878)</b>	<b>5,827,765</b>
Net profit / (loss) for the year	-	-	-	(6,767,958)	<b>(6,767,958)</b>
Other comprehensive income		-	773,737		<b>773,737</b>
Declared dividend					
<b>Balance as of 31 December 2023</b>	<b>780,113</b>	<b>44,568,540</b>	<b>(10,662,273)</b>	<b>(34,852,836)</b>	<b>(166,456)</b>

**GOBI JSC AND ITS SUBSIDIARIES  
CONSOLIDATED STATEMENT OF CASH FLOWS***(in thousands of MNT)*

	2023.12.31	2022.12.31
Net cash flows (used in) / from operating activities	(18,145,495)	45,908,164
Net cash flows (used in) / from investing activities	(4,303,725)	(3,124,091)
Net cash flows (used in) / from financing activities	22,145,971	(26,140,862)
Increase/(decrease) in cash and cash equivalents	(303,249)	16,643,211
Exchange difference on translating foreign operations	773,737	(11,997,888)
Effects of exchange rate differences on cash and cash equivalents	(14,296)	117
<b>Cash and cash equivalents, at the beginning of the year</b>	<b>9,034,919</b>	<b>4,389,479</b>
<b>Cash and cash equivalents, at the end of the year</b>	<b>9,491,111</b>	<b>9,034,919</b>